

Regional Sales Executive

[Limitless Technology](#) - Orlando, Florida Area

Job Description

Exciting SALES position for a well established and fast growing Technology Company with LIMITLESS earning potential!!! First year earnings \$60-100K!!!

Position is for outside SALES and will be responsible for driving new business in the greater Central Florida area.

You will be offering clients: Cloud Services, Hosted VoIP Telephone Systems and Telecom Expense reduction services.

If making unlimited commissions while saving customer's money in the process sounds like an exciting opportunity...then this is one career opportunity you do not want to miss out on.

Desired Skills & Experience

2-5 years successful outside technology related B2B sales experience preferred; Degree in Business, Marketing in a related field or equivalent also preferred, but not necessary. Candidate must reside locally.

Effective oral/written communication; Strong interpersonal and negotiating skills; Computer proficiency required with a strong knowledge of CRM preferable; High energy level and high degree of self-motivation; Ability to work extended/flexible hours as needed; Ability to work effectively without close supervision; Valid driver's license; Demonstrated ability to execute activities required of a disciplined sales process. High desire and work ethic to earn 6 figure income.

Company Description

Today the cost efficient company is looking for one telecom resource that can review and reduce their technology bills, provide communication products and services, manage the installation of those solutions, and make sure they are billed correctly. We are that resource.

As a national provider of multiple communication products and services, we specialize in cloud based; telecom, billing optimization and business technology solutions. We offer services that help you save money, create efficiencies, gain competitive advantages and increase productivity.

Our philosophy is simple: CHOOSE the right technology solutions for your business...IMPLEMENT that technology as a competitive advantage...SAVE YOUR COMPANY MONEY on your telecommunications spend...MAINTAIN that strategy to keep you on the leading edge of technology.

With Limitless Technology there are Limitless Solutions and Infinite Possibilities!

Additional Information

Posted:

June 27, 2011

Type:

Full-time

Experience:

Mid-Senior level

Functions:

Sales, Business Development, Information Technology, Consulting

Industries:

Telecommunications, Information Technology and Services, Computer & Network
Security, Wireless, Computer Networking

Compensation:

Salary, Bonus, Benefits

Referral Bonus:

- A finders fee for a candidate employee for over 1 year will receive a \$1000 cash incentive.

Job ID:

1722871