PRESS RELEASE



Director of IT Saves Healthcare Group \$621,000 Annually - a 31% Savings

September 14, 2016: Lake Mary, FL - Plum Healthcare Group, LLC was approached by Limitless at a NIC (National Investment Conference). After hearing how LT~CRS could help Plum find significant savings by thoroughly auditing bills and plans, Plum engaged with LT-CRS. Plum was very interested in the savings LT~CRS could provide because in the past 14 years, Plum had been growing rapidly through acquisitions, including a very large purchase in 2011 of 27 facilities. "I always had a nagging feeling that there were many phone lines and services no longer in use and never really addressed during the transactions. After working on several buildings, my sense of waste was confirmed", Director of IT.

"The team at LT-CRS worked tirelessly with us to review our invoices to find savings in almost every case! I was so grateful they were the ones interacting with the various carriers. They fought long and hard with difficult and slow-to-respond carriers, acting as our advocate every step of the way. They were so professional and courteous. I consider them to be a part of my team, dedicated to dealing with one of the most frustrating aspects of my job. They helped us to cancel unused services and contracts, to get the best pricing available and to negotiate very favorable contracts for us. As a result, we saw a 37% annual savings in Local, Long Distance and Wireless services! They also saved us 10% in other areas like TV, broadband circuits and conference calling services. Our overall savings was 31% representing over \$621,000 in annual savings," Director of IT.

Plum is currently working with LT-CRS on ways to continue to ensure they stay on top of the often confusing and time-consuming black hole of telecom and data spend. "If you have a nagging feeling (like I did) that there is waste in your organization related to your telecom costs, I highly recommend you spend a few minutes talking with the great people at LT-CRS. Bring them onto your team like I did. You will not be disappointed," Director of IT.

ABOUT LT~CRS

LT~CRS has a proven process that reduces telecom & utility costs, improving overall bottom line. LT~CRS has a customizable process fitting businesses' individual needs. From auditing billing, billing optimization and contract management - our services, experience and knowledge save organizations on every invoice on every contract.

With 80% (or \$38 Billion) of Business Telecom Invoices having billing errors (Gartner Group) it is without question why organizations seek to have their telecom and utility bills audited. Why do these errors exist? The number one reason most often times is the right expertise does not exist in the business - along with limited resources and time. 85% of mid-market company bills are paid in full and are not audited. The experts at LT~CRS identify spending efficiencies and potential improvements. Cost Reduction is achieved with credits and refunds and on-going contract optimization is performed for future savings. LT~CRS is passionate about cost reduction, contract improvement, and increasing our client's profitability. We build long-term relationships, resulting in a highly satisfied and "referenceable" client base. We listen to the customer and consistently exceed their expectations and provide quality and integrity in everything we do.



WE IMPROVE Costs. Vendor Management. Profits.

Specializing in telecom and utility services